



making IT happen

Proven data center solutions with
unsurpassed services and support





What happens when IT gets down to business?

You dramatically improve performance and significantly increase your organization's results. Get your IT fully aligned with your business – across your storage, servers, and networks – and experience a level of support that is, quite simply, unsurpassed in the industry.

That's Datalink. *Making IT happen.*

We are your single source for best practice-based data center solutions combined with exceptional services and support. Our consultative approach, proven expertise, and objective input help you make the most of your specific, enterprise-level IT needs.

FOR MORE THAN 20 YEARS, LEADING COMPANIES HAVE RELIED ON OUR EXPERT SOLUTIONS AND UNSURPASSED SERVICES AND SUPPORT. OUR OBJECTIVE, BEST PRACTICE-BASED APPROACH AND COMPREHENSIVE EXPERIENCE DELIVER MEASURABLE RESULTS ALIGNED TO OUR CUSTOMERS' SPECIFIC NEEDS.



Maximize the business value of IT.



Unbiased perspective and approach

When it comes to their recommended IT solutions, companies truly value our objective, unbiased consultation. We are not locked into one manufacturer or limited to specific technologies – allowing us to design custom solutions using the best-available technologies tailored to the unique needs of every customer.

Expertise and field-tested best practices

Through more than 20 years of designing and implementing IT solutions for a wide range of companies – from Fortune 100 to 2000 – we have created a knowledgebase of best practices that guides every project. We deliver proven, objective IT expertise proficiently, reliably, and effectively.

Specialists for every stage of your IT lifecycle

Because of our strategic partnerships with technology innovators, we have inside access to manufacturers' innovation roadmaps – a significant advantage for our consulting, analyzing, designing, implementing, managing, and supporting at every stage of the IT lifecycle.

Virtualization and Consolidation

Enable more with less by consolidating environments and virtualizing your storage, servers, and entire data centers through proven, incremental server-to-storage strategies.

Data Storage and Protection

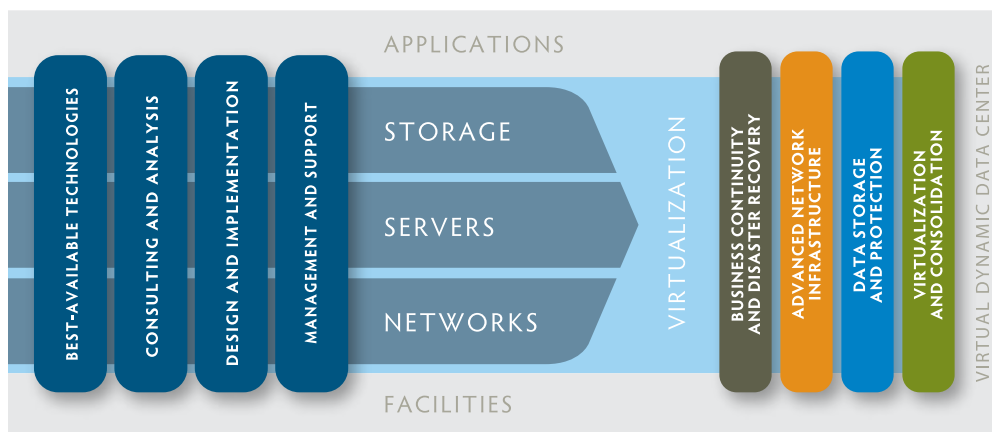
Ensure the most efficient data availability and reliability with unified solutions for backup, archive, compliance, disaster recovery, and more.

Advanced Network Infrastructures

Optimize business success with optimized network performance – using advanced solutions for network convergence, WAN optimization, and more.

Business Continuity and Disaster Recovery

Launch comprehensive solutions for protecting your information from every catastrophic threat – from natural disasters to criminal activity to inadvertent errors.



We help leverage and protect storage, server, and network investments with a focus on long-term value, offering a full lifecycle of services, from consulting and design to implementation, management, and support. Our solutions span virtualization and consolidation, data storage and protection, advanced networks, and business continuity.

Since 1987, we've been helping Fortune 500 companies improve the business value of their IT. We draw from that experience for every IT solution we deliver, building on our documented best practices and proven expertise to develop unique technology solutions that meet your distinct needs.



*Leverage our experience across your data center.
And see greater returns on your IT investments.
Because that's what matters most to IT.*

We help you overcome every mounting infrastructure challenge throughout your data center.

Everyone in IT knows the deal. Technology budgets are continuing to decrease while the demands on your infrastructure are getting amplified. Doing more with less doesn't even begin to describe your current IT challenges. You need to overachieve beyond every expectation of what's possible with your infrastructure, enhancing business results throughout. Fortunately, we specialize in making IT happen.

Maximize IT efficiency across your data center.

From traditional technologies to tomorrow's innovations, you can rely on our consultative approach and best practice-based solutions to achieve business objectives without expanding your IT budgets.

Designing what we sell

We begin every customer technology project with a consultative approach that gives us a clear understanding of your business needs, current infrastructure, pressing challenges, and more. Only then do our expert engineers analyze and assess the pros and cons of the best-available technologies for your specific IT needs. And as an objective vendor not locked into a limited number of technologies, we can truly recommend custom solutions built using the perfect technologies for your particular situation.

Deploying what we design

As completely objective IT experts with 525 sales and engineering certifications at every level of the data center, we provide end-to-end capabilities for deploying enterprise-level solutions. We also maximize our strategic relationships with leading technology providers to streamline the complexities of implementing multi-vendor platforms. Our unmatched expertise throughout storage, servers, and networks allows you to work with just one partner who truly optimizes your IT. Instead of managing multiple vendors, your staff members can return their focus to revenue-generating activities.

Supporting what we deliver

Only Datalink OneCallsm gives you access to the same cumulative engineering knowledgebase that was used to design your solution. A certified Datalink engineer answers your call, likely within 60 seconds of your dialing – unlike most call centers that initially require you to speak with a dispatcher. Additionally, we support every solution through all phases of the lifecycle. Our tenured engineers are dedicated to your solutions for the long-term.

DISCOVER FOR YOURSELF HOW OUR TENURED, CERTIFIED SPECIALISTS AND STRATEGIC RELATIONSHIPS WITH LEADING TECHNOLOGY SUPPLIERS PROVIDE YOU WITH GREATER BUSINESS VALUE. WE DESIGN WHAT WE SELL, DEPLOY WHAT WE DESIGN, AND SUPPORT EVERYTHING WE DELIVER.



North Central:

Corporate
Headquarters
8170 Upland Circle
Chanhassen, MN
55317
800.448.6314

West:

4001 Burton Drive
Santa Clara, CA
95054
408.496.7200

Northeast:

45 Lyman Street,
Suite 26
Westboro, MA
01581
508.836.4411

South:

1800 Parkway Center,
Suite 910
Marietta, GA
30067
888.933.9327

Mid-Central:

2050 Finley, Suite 80
Lombard, IL
60148
800.448.6314

TOLA:

Round Rock, TX
78681
800.448.6314

Denver, CO
720.217.9995

Irvine, CA
800.448.6314

Hartford, CT
860.528.6274

Charlotte, NC
800.448.6314

Cincinnati, OH
513.762.7854

Dallas, TX
800.448.6314

Kansas City, KS
800.448.6314

Las Vegas, NV
800.448.6314

Metuchen, NJ
800.448.6314

Jacksonville, FL
800.795.8620

Cleveland, OH
800.448.6314

Houston, TX
877.528.5900

Madison, WI
877.785.8121

Phoenix, AZ
800.448.6314

New York, NY
212.243.4890

Melbourne, FL
800.795.8620

Milwaukee, WI
800.448.6314

Portland, OR
503.906.3000

Philadelphia, PA
610.834.5555

Raleigh, NC
800.448.6314

St. Louis, MO
800.214.8060

San Diego, CA
858.433.2320

Sewell, NJ
800.448.6314

Tampa, FL
800.448.6314

Seattle, WA
800.448.6314

Washington, DC
800.448.6314



WWW.DATALINK.COM